## BALANCE SHEET

**Quarter 1/2011** 

Unit: VND

| ASSETS  | Code | Note | Ending Balance   | Beginning Balance |
|---|------|------|------------------|-------------------|
| A. SHORT-TERM ASSETS (100=110+120+130+140+150)                  | 100  |      | 468,223,401,154  | 515,463,716,384   |
| I. Cash and cash equivalents                                    | 110  |      | 16,648,789,807   | 62,897,348,356    |
| 1. Cash   | 111  |      | 16,648,789,807   | 62,897,348,356    |
| 2. Cash equivalents   | 112  |      | -                |                   |
| II. Short-term financial investments                            | 120  |      | 5,050,555,556    | -                 |
| 1. Short-term investments                                       | 121  |      | 5,050,555,556    | -                 |
| 2. Provision for devaluation of short-term security investments | 129  |      |                  |                   |
| III. Receivables  | 130  |      | 323,083,849,109  | 289,061,958,387   |
| Trade accounts receivables                                      | 131  |      | 170,895,763,481  | 25,977,480,882    |
| 2. Advances to suppliers  | 132  |      | 56,877,576,174   | 24,220,579,559    |
| 3. Short-term internal receivables                              | 133  |      |                  |                   |
| Receivable in accordance with contracts in progress             | 134  |      | 91,347,380,497   | 233,687,795,484   |
| 5. Other receivables  | 138  |      | 4,727,338,733    | 5,940,312,238     |
| 6. Provision for short-term bad receivables                     | 139  |      | (764,209,776)    | (764,209,776)     |
| IV. Inventories   | 140  |      | 120,327,526,540  | 151,202,539,386   |
| 1. Inventories  | 141  |      | 120,327,526,540  | 151,202,539,386   |
| 2. Provision for devaluation of inventories                     | 149  |      |                  |                   |
| V. Other short-term assets                                      | 150  |      | 3,112,680,142    | 12,301,870,255    |
| Short-term prepaid expenses                                     | 151  |      | 40,000,000       | 7,000,000         |
| 2. VAT deductible   | 152  |      | -                | 10,209,551,372    |
| 3. Tax and accounts receivable from State budget                | 154  |      | 621,468,557      |                   |
| 4. Other short-term assets                                      | 158  |      | 2,451,211,585    | 2,085,318,883     |
| B. LONG-TERM ASSETS (200=210+220+240+250+260)                   | 200  |      | 70,212,908,395   | 35,660,898,100    |
| I. Long-term receivables  | 210  |      | -                | =                 |
| Long-term receivables from customers                            | 211  |      |                  |                   |
| 2. Capital receivable from subsidiaries                         | 212  |      |                  |                   |
| 3. Long-term inter-company receivables                          | 213  |      |                  |                   |
| 4. Other long-term receivables                                  | 218  |      |                  |                   |
| 5. Provision for long-term bad receivable (*)                   | 219  |      |                  |                   |
| II. Fixed assets  | 220  |      | 64,074,904,098   | 28,968,281,936    |
| Tangible fixed assets   | 221  |      | 26,802,984,311   | 27,201,043,953    |
| - Historical cost   | 222  |      | 53,243,446,256   | 51,704,871,711    |
| - Accumulated depreciation                                      | 223  |      | (26,440,461,945) | (24,503,827,758)  |
| 2. Finance leases fixed assets                                  | 224  |      | 720,177,926      | 794,679,089       |
| - Historical cost   | 225  |      | 894,013,973      | 894,013,973       |
| - Accumulated depreciation                                      | 226  |      | (173,836,047)    | (99,334,884)      |
| 3. Intangible fixed assets                                      | 227  |      | -                | -                 |
| - Historical cost   | 228  |      | -                | -                 |
| - Accumulated depreciation                                      | 229  |      | -                | -                 |
| 4. Construction in progress expenses                            | 230  |      | 36,551,741,861   | 972,558,894       |
| III. Property investment  | 240  |      | -                | -                 |
| - Historical cost   | 241  |      | -                | -                 |
| - Accumulated depreciation (*)                                  | 242  |      | -                | -                 |
| IV. Long-term financial investments                             | 250  |      | -                | -                 |
| Investment in subsidiaries                                      | 251  |      |                  |                   |
| 2. Investment in joint-venture                                  | 252  |      | -                | -                 |
| 3. Other long-term investments                                  | 258  |      | -                | -                 |
| 4. Provision for devaluation of long-term finance investment    | 259  |      | -                | -                 |
| V. Other long-term assets                                       | 260  |      | 6,138,004,297    | 6,692,616,164     |
| 1. Long-term prepaid expenses                                   | 261  |      | 5,724,793,833    | 6,179,674,859     |
| Deferred income tax assets                                      | 262  |      | 303,331,464      | 353,062,305       |
| 3. Others   | 268  |      | 109,879,000      | 159,879,000       |
| VI. Goodwill  | 269  |      |                  |                   |
| TOTAL ASSETS  | 270  |      | 538,436,309,549  | 551,124,614,484   |

| CAPITAL SOURCE                                      | Code | Note | Ending Balance  | Beginning Balance |
|---|------|------|-----------------|-------------------|
| A. LIABILITIES (300= 310+330)                       | 300  |      | 310,310,562,192 | 327,858,241,449   |
| I. Short-term liabilities                           | 310  |      | 308,919,031,936 | 326,399,341,808   |
| Short-term borrowing and debts                      | 311  |      | 34,997,315,000  | 17,027,080,000    |
| 2. Trade accounts payable                           | 312  |      | 132,197,054,004 | 169,889,595,303   |
| 3. Advances from customers                          | 313  |      | 117,231,299,076 | 118,714,029,685   |
| 4. Taxes and liabilities to State budget            | 314  |      | 7,514,560,977   | 3,554,588,047     |
| 5. Payable to employees                             | 315  |      | 2,904,286,545   | 8,126,103,060     |
| 6. Payable expenses                                 | 316  |      | 11,905,571,399  | 3,637,059,565     |
| 7. Accounts payables                                | 317  |      |                 |                   |
| 8. Payable in accordance with contracts in progress | 318  |      |                 |                   |
| 9. Other short-term payables                        | 319  |      | 2,582,260,055   | 5,519,259,268     |
| 10. Provision for short-term liabilities            | 320  |      |                 |                   |
| 11. Bonus and welfare fund                          | 323  |      | (413,315,120)   | (68,373,120)      |
| II. Long-term liabilities                           | 330  |      | 1,391,530,256   | 1,458,899,641     |
| 1. Long-term accounts payables-Trade                | 331  |      |                 |                   |
| 2. Long-term accounts payables-Affiliate            | 332  |      |                 |                   |
| 3. Other long-term payables                         | 333  |      | -               | -                 |
| 4. Long-term borrowing and debts                    | 334  |      | 620,531,220     | 701,771,220       |
| 5. Deferred income tax                              | 335  |      | 352,987,833     | 277,347,583       |
| 6. Provision for unemployment allowance             | 336  |      | 418,011,203     | 479,780,838       |
| 7. Provision for long-term liabilities              | 337  |      | -               | -                 |
| B. OWNER'S EQUITY (400= 410+430)                    | 400  |      | 228,125,747,357 | 223,266,373,035   |
| I. Capital sources and funds                        | 410  |      | 228,125,747,357 | 223,266,373,035   |
| 1. Paid-in capital                                  | 411  |      | 200,000,000,000 | 200,000,000,000   |
| 2. Capital surplus                                  | 412  |      |                 |                   |
| 3. Other capital of owner                           | 413  |      | -               |                   |
| 4. Treasury stock                                   | 414  |      | -               | -                 |
| 5. Assets revaluation difference                    | 415  |      |                 |                   |
| 6. Foreign exchange difference                      | 416  |      | -               | -                 |
| 7. Investment and development fund                  | 417  |      | -               | -                 |
| 8. Financial reserve fund                           | 418  |      |                 | -                 |
| 9. Other fund belong to owner's equity              | 419  |      | -               | -                 |
| 10. Retained profit                                 | 420  |      | 28,125,747,357  | 23,266,373,035    |
| 11. Capital for construction work                   | 421  |      |                 |                   |
| II. Budget sources                                  | 430  |      |                 |                   |
| 2. Budgets  | 432  |      |                 |                   |
| 3. Budget for fixed asset                           | 433  |      |                 |                   |
| C. MINARITY INTEREST                                | 439  |      |                 |                   |
| TOTAL RESOURCES                                     | 440  |      | 538,436,309,549 | 551,124,614,484   |

## OFF BALANCE SHEET ITEMS

| Items                                     | Code | Note | Ending Balance | Beginning Balance |
|---|------|------|----------------|-------------------|
| Operating lease assets                    |      | 24   | 0              | 0                 |
| Goods held under trust or for processing  |      |      | 0              | 0                 |
| 3. Goods received on consignment for sale |      |      | 0              | 0                 |
| 4. Bad debts written off                  |      |      | 0              | 0                 |
| 5. Foreign currencies:                    |      |      |                |                   |
| + USD                                     |      |      | 271.18         | 275.11            |
| + EUR                                     |      |      |                |                   |
| 6. Subsidies of state budget              |      |      | 0              | 0                 |

## INCOME STATEMENT

Quarter 1/2011

Unit: VND

| Items  | Code | Note | Quar            | ter 1           | Accumulation    |                 |  |
|--|------|------|-----------------|-----------------|-----------------|-----------------|--|
| Items  | Code | Note | Current year    | Previous year   | Current year    | Previous year   |  |
| 1  | 2    | 3    | 4               | 5               | 6               | 7               |  |
| 1. Sales   | 01   |      | 169,522,664,885 | 169,522,664,885 | 158,098,629,056 | 158,098,629,056 |  |
| 2. Deductions  | 02   |      |                 |                 |                 |                 |  |
| 3. Net sales and services                                  | 10   |      | 169,522,664,885 | 169,522,664,885 | 158,098,629,056 | 158,098,629,056 |  |
| 4. Cost of goods sold                                      | 11   |      | 156,233,095,485 | 156,233,095,485 | 146,856,738,824 | 146,856,738,824 |  |
| 5. Gross profit  | 20   |      | 13,289,569,400  | 13,289,569,400  | 11,241,890,232  | 11,241,890,232  |  |
| 6. Financial income  | 21   |      | 215,226,955     | 215,226,955     | 934,946,573     | 934,946,573     |  |
| 7. Financial expenses                                      | 22   |      | 961,507,585     | 961,507,585     | 1,567,847,490   | 1,567,847,490   |  |
| Include: Interest expense                                  | 23   |      | 657,998,833     | 657,998,833     | 1,567,847,490   | 1,567,847,490   |  |
| 8. Selling expenses  | 24   |      | -               | -               | -               | -               |  |
| 9. General & administrative expenses                       | 25   |      | 5,989,417,811   | 5,989,417,811   | 4,595,002,410   | 4,595,002,410   |  |
| 10. Net operating profit                                   | 30   |      | 6,553,870,959   | 6,553,870,959   | 6,013,986,905   | 6,013,986,905   |  |
| 11. Other income   | 31   |      | 1,379,314       | 1,379,314       | 42,679,132      | 42,679,132      |  |
| 12. Other expenses   | 32   |      | 67,159,889      | 67,159,889      | 47,583,533      | 47,583,533      |  |
| 13. Other profit   | 40   |      | (65,780,575)    | (65,780,575)    | (4,904,401)     | (4,904,401)     |  |
| 14. Profit or loss in joint venture                        | 45   |      |                 |                 |                 |                 |  |
| 15. Profit before tax (50=30 + 40)                         | 50   |      | 6,488,090,384   | 6,488,090,384   | 6,009,082,504   | 6,009,082,504   |  |
| 16. Current corporate income tax expenses                  | 51   |      | 1,503,344,971   | 1,503,344,971   | 942,561,912     | 943,561,912     |  |
| 17. Deferred corporate income tax expenses                 | 52   |      | 125,371,091     | 125,371,091     | 572,733,714     | 572,733,714     |  |
| 18. Profit after tax (60=50 - 51 - 52)                     | 60   |      | 4,859,374,322   | 4,859,374,322   | 4,493,786,878   | 4,492,786,878   |  |
| 18.1 Profit after tax of minorities                        | 61   |      |                 |                 |                 |                 |  |
| 18.2 Profit after tax of the parent company's shareholders | 62   |      | 4,859,374,322   | 4,859,374,322   | 4,493,786,878   | 4,492,786,878   |  |
| 19. EPS (VND/share)  | 70   |      |                 |                 | 225             | 225             |  |

## **CASH FLOW STATEMENT**

Quarter 1/2011 (Direct method)

Unit: VND

| _  |    |        | Accumulation      |                   |  |
|--|----|--------|-------------------|-------------------|--|
| Items 1  |    | Note - | Current year      | Previous year     |  |
|  |    | 3      | 4                 | 5                 |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES:   |    |        |                   |                   |  |
| Cash received from sale or services and other revenue                                | 01 |        | 140,951,985,415   | 109,415,618,009   |  |
| 2. Cash paid for supplier  | 02 |        | (161,258,237,073) | (141,357,820,143) |  |
| 3. Cash paid for employee  | 03 |        | (40,422,079,147)  | (25,427,591,547)  |  |
| 4. Cash paid for interest  | 04 |        | (961,507,585)     | (1,567,847,490)   |  |
| 5. Cash paid for corporate income tax  | 05 |        | (4,935,208,188)   | (2,192,230,909)   |  |
| 6. Other receivables   | 06 |        | 2,243,586,658     | 87,929,735,155    |  |
| 7. Other payables  | 07 |        | -                 | -                 |  |
| Net cash provided by (used in) operating activities                                  | 20 |        | (64,381,459,920)  | 26,799,863,075    |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES:  |    |        |                   |                   |  |
| Cash paid for purchase of capital assets and other long-term assets                  | 21 |        | (231,165)         | (91,870,000)      |  |
| Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |        | (1,773,863)       | 6,000,000         |  |
| Cash paid for lending or purchase debt tools of other companies                      | 23 |        |                   |                   |  |
| Withdrawal of lending or resale debt tools of other companies                        | 24 |        | -                 | -                 |  |
| 5. Cash paid for joining capital in other companies                                  | 25 |        |                   |                   |  |
| 6. Withdrawal of capital in other companies  | 26 |        |                   |                   |  |
| 7. Cash received from interest, dividend and distributed profit                      | 27 |        | 164,205,944       | 676,892,228       |  |
| Net cash used in investing activities  | 30 |        | 162,200,916       | 591,022,228       |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES:   |    |        |                   |                   |  |
| Cash received from issuing stock, other owners' equity                               | 31 |        |                   | 8,909,949,201     |  |
| 2. Cash paid to owners equity, repurchase issued stock                               | 32 |        | -                 | =                 |  |
| 3. Cash received from long-term and short-term borrowings                            | 33 |        | 17,970,235,000    | 5,738,183,247     |  |
| 4. Cash paid to principal debt   | 34 |        |                   | (47,190,112,066)  |  |
| 5. Cash paid to financial lease debt   | 35 |        |                   |                   |  |
| 6. Dividend, profit paid for owners  | 36 |        | -                 | -                 |  |
| Net cash (used in) provided by financing activities                                  | 40 |        | 17,970,235,000    | (32,541,979,618)  |  |
| Net cash during the period (20+30+40)  | 50 |        | (46,249,024,004)  | (5,151,094,315)   |  |
| Cash and cash equivalents at beginning of year                                       | 60 |        | 62,897,348,356    | 58,824,640,141    |  |
| Influence of foreign exchange fluctuation  | 61 |        | 465,455           | -                 |  |
| Cash and cash equivalents at end of year (50+60+61)                                  | 70 |        | 16,648,789,807    | 53,673,545,826    |  |