## BALANCE SHEET

Quarter 1/2011

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 468,223,401,154 | 515,463,716,384 |
| I. Cash and cash equivalents | 110 |  | 16,648,789,807 | 62,897,348,356 |
| 1. Cash | 111 |  | 16,648,789,807 | 62,897,348,356 |
| 2. Cash equivalents | 112 |  | - | - |
| II. Short-term financial investments | 120 |  | 5,050,555,556 | - |
| 1. Short-term investments | 121 |  | 5,050,555,556 | - |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 323,083,-849,-109 | 289,061,958,387 |
| 1. Trade accounts receivables | 131 |  | 170,895,763,481 | 25,977,480,882 |
| 2. Advances to suppliers | 132 |  | 56,877,576,174 | 24,220,579,559 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  | 91,347,380,497 | 233,687,795,484 |
| 5. Other receivables | 138 |  | 4,727,338,733 | 5,940,312,238 |
| 6. Provision for short-term bad receivables | 139 |  | (764,209,776) | (764,209,776) |
| IV.Inventories | 140 |  | 120,327,526,540 | 151,202,539,386 |
| 1.Inventories | 141 |  | 120,32--22-52-540 | 151,202,539,386 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 3,112,680,142 | 12,301,870,255 |
| 1. Short-term prepaid expenses | 151 |  | 40,000,000 | 7,000,000 |
| 2. VAT deductible | 152 |  | ------------------ | 10,209,551,372 |
| 3. Tax and accounts receivable from State budget | 154 |  | 621,468,557 | ------------------------ |
| 4. Other short-term assets | 158 |  | 2,451,211,585 | 2,085,318,883 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 70,212,908,395 | 35,660,898,100 |
| I. Long-term receivables | 210 |  | - | ----------------------------- |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
|  | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable-(*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 64,074,904,098 | 28,968,281,936 |
| 1. Tangible fixed assets | 221 |  | 26,802,984,311 | 27,201,043,953 |
| - Historical cost | 222 |  | 53,243,446,256 | 51,704,871,711 |
| - Accumulated depreciation | 223 |  | (26,440,461,945) | (24,503,827,758) |
| 2. Finance- leases fixed assets | 224 |  | 720,177,926 | 794,679,089 |
| --Historical cost | 225 |  | 894,013,973 | 894,013,973 |
| --Accumulated depreci-----------1ion | 226 |  | (173,836,047) | ( $99,334,884$ ) |
| 3. Intangible fixed assets | 227 |  | ------------------------ | ------------- |
| --Historical cost | 228 |  | - | - |
| --Accumulated depreciation | 229 |  | - | - |
| 4. Construction in progress expenses | 230 |  | 36,551,741,861 | 972,558,894 |
| III. Property investment | 240 |  | ------------------------ | ------------ |
| -Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV.Long-term financial investments | 250 |  | - | -- |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 |  | - | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V.Other long-term assets | 260 |  | 6,138,004,297 | 6,692,616,164 |
| 1. Long-term prepaid expenses | 261 |  | 5,724,793,833 | 6,179,674,859 |
| 2. Deferred income tax assets | 262 |  | 303,331,464 | 353,062,305 |
| 3.-Others | 268 |  | 109,879,000 | 159,879,000 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 538,436,309,549 | 551,124,614,484 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 310,310,562,192 | 327,858,241,449 |
| I. Short-term liabilities | 310 |  | 308,919,031,936 | 326,399,341,808 |
| 1. Short-term borrowing and debts | 311 |  | 34,997,315,000 | 17,027,080,000 |
| 2. Trade accounts payable | 312 |  | 132,197,054,004 | 169,889,595,303 |
| 3. Advances from customers | 313 |  | 117,231,299,076 | 118,714,029,685 |
| 4. Taxes and liabilities to State budget | 314 |  | 7,514,560,977 | 3,554,588,047 |
| 5. Payable to employees | 315 |  | 2,904,286,545 | 8,126,103,060 |
| 6. Payable expenses | 316 |  | 11,905,571,399 | 3,637,059,565 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 2,582,260,055 | 5,519,259,268 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | (413,315,120) | $(68,373,120)$ |
| II. Long-term liabilities | 330 |  | 1,391,530,256 | 1,458,899,641 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | 620,531,220 | 701,771,220 |
| 5. Deferred income tax | 335 |  | 352,987,833 | 277,347,583 |
| 6. Provision for unemployment allowance | 336 |  | 418,011,203 | 479,780,838 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| B. OWNER'S EQUITY ( $400=\mathbf{4 1 0}+\mathbf{4 3 0}$ ) | 400 |  | 228,125,747,357 | 223,266,373,035 |
| I. Capital sources and funds | 410 |  | 228,125,747,357 | 223,266,373,035 |
| 1. Paid-in capital | 411 |  | 200,000,000,000 | 200,000,000,000 |
| 2. Capital surplus | 412 |  | - | - |
| 3. Other capital of owner | 413 |  | - |  |
| 4. Treasury stock | 414 |  | - | - |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | - | - |
| 8. Financial reserve fund | 418 |  | - | - |
| 9. Other fund belong to owner's equity | 419 |  | - | - |
| 10. Retained profit | 420 |  | 28,125,747,357 | 23,266,373,035 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 538,436,309,549 | 551,124,614,484 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for-----------10cesing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 0 | 0 |
| 5. Foreign currencies: |  |  |  |  |
| --------------------------------------------- |  |  | 271.18 | 275.11 |
| + EUR |  |  |  |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

Petroleum Pipeline \& Tank Construction Joint Stock Company.
INCOME STATEMENT
Quarter 1/2011
Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 169,522,664,885 | 169,522,664,885 | 158,098,629,056 | 158,098,629,056 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 169,522,664,885 | 169,522,664,885 | 158,098,629,056 | 158,098,629,056 |
| 4. Cost of goods sold | 11 |  | 156,233,095,485 | 156,233,095,485 | 146,856,738,824 | 146,856,738,824 |
| 5. Gross profit | 20 |  | 13,289,569,400 | 13,289,569,400 | 11,241,890,232 | 11,241,890,232 |
| 6. Financial income | 21 |  | 215,226,955 | 215,226,955 | 934,946,573 | 934,946,573 |
| 7. Financial expenses | 22 |  | 961,507,585 | 961,507,585 | 1,567,847,490 | 1,567,847,490 |
| Include: Interest expense | 23 |  | 657,998,833 | 657,998,833 | 1,567,847,490 | 1,567,847,490 |
| 8. Selling expenses | 24 |  | -------- | -------- | ---------- | --------- |
| 9. General \& administrative expenses | 25 |  | 5,989,417,811 | 5,989,417,811 | 4,595,002,410 | 4,595,002,410 |
| 10. Net operating profit | 30 |  | 6,553,870,959 | 6,553,870,959 | 6,013,986,905 | 6,013,986,905 |
| 11. Other income | 31 |  | 1,379,314 | 1,379,314 | 42,679,132 | 42,679,132 |
| 12. Other expenses | 32 |  | 67,159,889 | 67,159,889 | 47,583,533 | 47,583,533 |
| 13. Other profit | 40 |  | (65,780,575) | (65,780,575) | (4,904,401) | (4,904,401) |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax $(50=30+40)$ | 50 |  | 6,488,090,384 | 6,488,090,384 | 6,009,082,504 | 6,009,082,504 |
| 16. Current corporate income tax expenses | 51 |  | 1,503,344,971 | 1,503,344,971 | 942,561,912 | 943,561,912 |
| 17. Deferred corporate income tax expenses | 52 |  | 125,371,091 | 125,371,091 | 572,733,714 | 572,733,714 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 4,859,374,322 | 4,859,374,322 | 4,493,786,878 | 4,492,786,878 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 4,859,374,322 | 4,859,374,322 | 4,493,786,878 | 4,492,786,878 |
| 19. EPS (VND/share) | 70 |  |  |  | 225 | 225 |

## CASH FLOW STATEMENT

Quarter 1/2011 (Direct method)
Unit: VND

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
|  | 01 |  | 140,951,985,415 | 109,415,-7-------1 |
| 2. Cash paid for supplier | 02 |  | $(161,258,237,073)$ | (141,357,820,143) |
| 3. Cash paid for employee | 03 |  | (40,422,079,147) | $(25,427,591,547)$ |
| 4.-Cash paid for interest | 04 |  | (961,507,585) | (1,567,847,490) |
| 5. Cash paid for corporate income tax | 05 |  | $(4,935,208,188)$ | (2,192,230,909) |
| 6. Other rece-------- | 06 |  | 2,243,586,658 | 87,929,735,155 |
| 7. Other payables | 07 |  |  |  |
|  | 20 |  | (64,381,459,920) | 26,7-79,863,-7-75 |
|  |  |  |  |  |
|  |  |  |  |  |
|  | 21 |  | $(231,165)$ | (91,->70,000) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | $(1,773,863)$ | 6,000,000 |
|  | 23 |  | ----------- | --------- |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7.-Cash received from interest, dividend and distributed profit | 27 |  | 164,205,944 |  |
|  | 30 |  | 162,200,916 | 591,022,228 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | 8,909,949,201 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 17,970,235,000 | 5,738,183,247 |
| 4. Cash paid to principal debt | 34 |  |  | (47,190,112,066) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | ---------------- | ------------------ |
|  | 40 |  | 17,970,235,000 | (32,541,979,618) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | $(46,249,024,004)$ | (5,151,094,315) |
| Cash and cash equivalents at beginning of year | 60 |  | 62,897,348,356 | 58,824,640,141 |
| Influence of foreign exchange fluctuation | 61 |  | 465,455 |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 16,648,789,807 | 53,673,545,826 |

